

Platinum  
Business  
Partner



SCC

SCC and IBM Flash systems – a better way to grow your capability. Powerful, secure, affordable, cutting edge IBM flash systems.



## What you can access:

<b>Visible customer purchase price</b>	<b>Ability to request demo of FS5000</b>	<b>IBM's Price Match 'promise' to customers</b>
<b>Compare price/feature between FS5K models</b>	<b>Available 24 x 7</b>	<b>Ability to request a specific price quotation</b>
<b>Easy access to information on FS5000 range and selected solutions and associated software</b>	<b>Ability to communicate directly with IBM Storage specialists</b>	<b>Additional downloadable assets</b> <small>Products can be filtered by – Capacity – Disk technology – FS5xxx model – Capability New Cyber Resiliency Solution Bundles</small>

## Test drive IBM's Flash systems:

<b>On-Prem</b> On-site experience for you to touch, test and experience	<b>Zero Cost</b> IBM funds PoC via an IBM business partner	<b>2 Weeks</b> Ample time for a well times on-prem test of the key functions. Also average lead time to get system onsite (pr less)
<b>Easy</b> One simple form to complete	<b>Choice of connectivity and drive configs</b>	<b>Possible to loan 2 systems for HyperSwap</b>
	<b>From request to PO in just 4 weeks!</b>	